



**Multiple Award Schedule (MAS)  
Contract No. GS-10F-087CA  
Authorized Federal Supply Schedule Price List  
Federal Supply Group: Professional Services**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is [GSAAdvantage.gov](http://GSAAdvantage.gov)

**Schedule Title:** Multiple Award Schedule (MAS)

**Contract Number:** GS-10F-087CA

**Contract Period:** May 11, 2015 – May 10, 2025

**Contract Current:** Modification PS-0021 dated September 10, 2021

**Contractor:** MDW Associates, LLC  
1750 TYSONS BLVD STE 1500  
TYSONS, VA 22102-4200  
1-877-639-2772  
703-890-2615 fax  
[www.mdw-associates.com](http://www.mdw-associates.com)

**Contract Administration Contact:** Mark Pomeroy  
703-929-8066  
703-890-2615 fax  
[markpomeroy@mdw-associates.com](mailto:markpomeroy@mdw-associates.com)

**Business Size:** Small

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.gov](http://GSA.gov)



Contract No. GS-10F-087CA

**CUSTOMER INFORMATION**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	Sin Description
OLM	OLM	Order-Level Materials
541219	541219	Budget and Financial Management Services
541611	541611	Management and Financial Consulting, Acquisition and Grants Management Support and Business Program and Project Management Services

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.**

SIN: 541219	Basic Analyst	\$43.92
541611	Accountant – Basic	\$36.16

**1c.** If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 7.

- 2. Maximum Order:** \$1,000,000.00
- 3. Minimum Order:** \$1,000.00
- 4. Geographic Coverage:** 50 States, DC, Puerto Rico
- 5. Point(s) of production:** Same as company address
- 6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted).
- 7. Quantity discounts:** None Offered
- 8. Prompt payment terms:** Net 30 days. Information for Ordering Offices: Prompt Payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9. Foreign items:** None
- 10a. Time of Delivery:** Specified on the Task Order
- 10b. Expedited Delivery.** Please Contact MDW Associates
- 10c. Overnight and 2-day delivery.** Please Contact MDW Associates
- 10d. Urgent Requirements.** Please Contact MDW Associates
- 11. F.O.B Points(s):** Destination
- 12a. Ordering Address:** MDW Associates, LLC  
1750 TYSONS BLVD STE 1500

TYSONS, VA 22102-4200

- 12b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3" in Customer Information Item 12b per I-FSS-600.
- 13. Payment address(es):**  
MDW Associates, LLC  
1750 TYSONS BLVD STE 1500  
TYSONS, VA 22102-4200
- 14. Warranty provision.:** N/A
- 15. Export Packing Charges (if applicable):** N/A
- 16. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 17. Terms and conditions of installation (if applicable):** N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 18b. Terms and conditions for any other services (if applicable):** N/A
- 19. List of service and distribution points (if applicable):** N/A
- 20. List of participating dealers (if applicable):** N/A
- 21. Preventive maintenance (if applicable):** N/A
- 22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). N/A**
- 23. Unique Entity Identifier (UEI) Number:** 078404298
- 26. Notification regarding registration in System for Award Management (SAM) database:**  
Registered

## **FIRM INFORMATION**

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MDW Associates, LLC (MDW) has significant past performance and expertise in providing Business Financial Management, Administrative, Accounting, Strategic Planning, Budget Programming and Justification, Budget Execution, Acquisition Management, Financial Systems and Integration Support, and Help Desk Support Services to the Federal Government.

Founded in 2012, the company's leadership team has built a robust and innovative company that is sought out for their exceptional qualifications. All employees, from the leadership team to the firm's analyst, have extensive experience supporting our federal customer's requirements related to developing, implementing, measuring, and refining processes and tools to improve knowledge management for all aspects of budget and financial management support, with the goal of providing top quality and reliable support to Federal Government customers. The company has quickly grown and supports customers in Ft. Belvoir, VA, Colorado Springs, CO, Pensacola, FL, Huntsville, AL, Seal Beach, CA, and China Lake, CA. Our GSA MAS past performance includes providing Accounting Services to the Naval Education and Training Command.

**DESCRIPTION OF SERVICES**

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**541219 – Budget and Financial Management Services**

Services include accounting, budgeting, and complementary financial services such as: transaction analysis, transaction processing, data analysis and summarization, technical assistance in devising new or revised accounting policies and procedures, classifying accounting transactions, special studies to improve accounting operations, assessment and improvement of budget formulation and execution processes, special reviews to resolve budget formulation or budget execution issues, and technical assistance to improve budget preparation or execution processes.

**541611 – Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services**

Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency's portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management. Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award. Personal services as defined in FAR 37.104 are prohibited.

**OLM – Order Level Materials**

OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.

OLM SIN-Level Requirements/Ordering Instructions:

OLMs are:

- Purchased under the authority of the FSS Program
- Unknown until an order is placed
- Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials. (Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs)
- Only authorized for use in direct support of another awarded SIN.
- Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN)

- Subject to a Not To Exceed (NTE) ceiling price

OLMs are not:

- Open Market Items.
- Items awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level)

OLM Pricing:

- Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF).
- The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against an FSS BPA awarded under an FSS contract, cannot exceed 33.33%.

NOTE: When used in conjunction with a Cooperative Purchasing eligible SIN, this SIN is Cooperative Purchasing Eligible.

**LABOR CATEGORY DESCRIPTIONS**

SIN	Job Title	Description	Education	Experience
541611	Management Analyst 4	Provides expert technical and managerial guidance and direction for problem definition, analysis, requirements development, and implementation of complex projects and programs. Performs business intelligence, operations research, process improvement, data analytics, modeling, and communication.	Bachelor's Degree in business, computer science, or related field	18
541611	Management Analyst 3	Directs the performance of or provides technical expertise to a variety of related projects which may be organized by technology, program, or client. Oversees the technology development and/or application, marketing, and resource allocation within program client base. Responsible for the effective management of resources and is accountable for the quality and timely delivery of contractual items.	Bachelor's Degree in business, computer science, or related field	15
541611	Management Analyst 2	Provides management and technical expertise by conducting and/or participating in the strategic, tactical, and operational aspects of projects. Is responsible for meeting goals within time and budget constraints. Contributes to the design and execution of projects.	Bachelor's Degree in business, computer science, or related field	12
541611	Management Analyst 1	Performs a variety of technical, managerial, administrative, and/or project support tasks which are broad in nature. Performs with latitude for un-reviewed actions and decisions.	Bachelor's Degree in business, computer science, or related field	10
541611	Program Operations 3	Performs strategic management consulting tasks with minimal supervision. Has significant background knowledge of the industry served in order to understand feasible improvement options. Understanding of applicable business policies, regulations, and related data is crucial. Functional responsibilities include gathering data, performing data validation and analysis, writing reports associated with project/program objectives, testing capabilities (performance monitoring and measurement), assisting other more senior colleagues in task execution, and facilitating process improvement efforts.	Bachelor's Degree in business, computer science, or related field	9
541611	Program Operations 2	Performs strategic management consulting tasks with some supervision. Has significant background knowledge of the industry served in order to understand feasible improvement options. Understanding of applicable business policies, regulations, and related data is crucial. Functional responsibilities include leading research and analysis tasks related to scenarios/simulation activities in support of strategic decision making.	Bachelor's Degree in business, computer science, or related field	7
541611	Program Operations 1	Performs strategic management consulting tasks with some supervision. Understanding of applicable business policies, regulations, and related data is crucial. Functional responsibilities include assisting with research and analysis related to	Bachelor's Degree in business, computer science, or related field	5

		scenarios/simulation activities in support of strategic decision-making.		
541611	Financial Analyst 3	Capable of assisting in execution of Business Operations tasks (i.e., Budget Formulation, Budget Execution, Cost Analysis, Cost Estimating, Earned Value, Financial Systems, Accounting, Foreign Military Sales). Follows established procedures and solves routine problems	Bachelor's Degree in business, computer science, or related field	2
541611	Financial Analyst 2	Includes all labor efforts identified as business and finance in nature, including but not limited to finance and accounting and cost estimating. Performs tracking and reconciliation of financial data. Products may include, but are not limited to, funding documents, work breakdown structures, prepare charts, tables, graphs, and diagrams to assist in analyzing problems.	Bachelor's Degree in business, computer science, or related field	0
541611	Financial Analyst 1	Includes all labor efforts identified as business and finance in nature, including but not limited to project control, project planning and scheduling. Products may include, but are not limited to, project schedules, project tracking and supporting documentation for higher level analysis.	High School	0
541611	Accountant – Basic	With general supervision, capable of understanding financial aspects of accounting and applying theories, concepts, principles, and standards. Capable of assisting in the analysis and interpretation of records and reports and assisting on financial management matters. Works under general supervision, follows established procedures, and solves routine problems.	Bachelor's Degree in business, computer science, or related field	0
541611	Accountant - Intermediate	Capable of assisting in the execution of financial aspects of accounting and applying theories, concepts, principles, and standards for complex weapon system efforts. Capable of assisting in the designing, developing, operating, or inspecting accounting systems; analyzing and interpreting data, records, and reports; or assisting on financial management matters. Works as a member of a team and assists with solving complex problems.	Bachelor's Degree in business, computer science, or related field	5



541611	Accountant - Advanced	Capable of leading and executing the performance of financial aspects of accounting and applying theories, concepts, principles, and standards for complex weapon system efforts. Capable of leading and executing the design, development, operation, or inspection of accounting systems; analyzing and interpreting data, records, and reports; or advising or assisting management on financial management matters. Has specialized related knowledge. Capable of working independently and leading teams in problem solving. Capable of providing daily supervision and direction to support teams.	Bachelor's Degree in business, computer science, or related field	10
541219	Basic Analyst	Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems.	Bachelor's Degree in business, engineering, science or related field or 4 years of experience and HS diploma	2
541219	Intermediate Analyst I	Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems	Bachelor's Degree in business, engineering, science or related field or 10 years of experience and HS diploma	5
541219	Intermediate Analyst II	Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems.	Bachelor's Degree in business, engineering, science or related field or 15 years of experience and HS diploma	10

541219	Advanced Analyst I	Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems.	Bachelor's Degree in business, engineering, science or related field or 16 years of experience and HS diploma	8
541219	Advanced Analyst II	Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems.	Bachelor's Degree in business, engineering, science or related field or 20 years of experience and HS diploma	12
541219	Subject Matter Expert I	Defines problems, analyzes alternative courses of action, and drafts plans to implement resolutions for moderately complex and complex financial issues. Manages development of evaluations and recommendations for improvements to integrated financial management systems and/or related strategies/approaches. Highly specialized experience with extensive knowledge in the field of financial management, cost estimating, budgeting, accounting, business process improvement, accounting systems, engineering, or information technology.	Bachelor's Degree in business, engineering, science or related field	15

Labor category minimum requirements			Substitutions				
Labor Category	Min Edu	Min Exp	PhD	Masters	Bachelors	Associate	High School
Basic Analyst	Bachelors	2	N/A	0		4	6
Intermediate Analyst I	Bachelors	5	1	3		8	10
Intermediate Analyst II	Bachelors	10	6	8		13	15
Advanced Analyst I	Bachelors	8	4	6		14	16
Advanced Analyst II	Bachelors	12	8	10		18	20
Subject Matter Expert I	Bachelors	15	11	13		N/A	N/A
Management Analyst 4	Bachelors	18	14	16		N/A	N/A
Management Analyst 3	Bachelors	15	11	13		N/A	N/A
Management Analyst 2	Bachelors	12	8	10		N/A	N/A
Management Analyst 1	Bachelors	10	6	8		N/A	N/A
Program Operations 3	Bachelors	9	5	7		N/A	N/A
Program Operations 2	Bachelors	7	3	5		N/A	N/A
Program Operations 1	Bachelors	5	1	3		N/A	N/A
Financial Analyst 3	Bachelors	2	N/A	0		N/A	N/A
Financial Analyst 2	Bachelors	0	N/A	N/A		N/A	N/A
Financial Analyst 1 **	High School	0	N/A	N/A	N/A	N/A	
Accountant – Basic	Bachelors	0	N/A	N/A		N/A	N/A
Accountant – Intermediate	Bachelors	5	1	3		N/A	N/A
Accountant – Advanced	Bachelors	10	6	8		N/A	N/A

**SCA/SCLS Matrix**

SCLS Eligible Contract Labor Category	SCLS Equivalent Code Title	WD Number
Financial Analyst 1	01113 – General Clerk III	2015-4282

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (\*\*) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

Price List

SIN	Awarded Labor Category	5/11/2021 – to effective date of this modification	From effective date of this modification – 5/10/2022	5/11/2022-5/10/2023	5/11/2023-5/10/2024	5/11/2024-5/10/2025	5/11/2025-5/10/2026
541219	Basic Analyst	\$43.92	\$43.92	\$45.02	\$46.15	\$47.30	\$48.48
541219	Intermediate Analyst I	\$87.85	\$87.85	\$90.04	\$92.29	\$94.60	\$96.96
541219	Intermediate Analyst II	\$153.61	\$153.61	\$157.45	\$161.39	\$165.42	\$169.56
541219	Advanced Analyst I	\$92.23	\$92.23	\$94.54	\$96.90	\$99.33	\$101.81
541219	Advanced Analyst II	\$168.33	\$168.33	\$172.54	\$176.85	\$181.27	\$185.80
541219	Subject Matter Expert I	\$205.76	\$205.76	\$210.91	\$216.18	\$221.58	\$227.12
541611	Management Analyst 4		\$133.87	\$137.22	\$140.65	\$144.16	\$147.77
541611	Management Analyst 3		\$114.74	\$117.61	\$120.55	\$123.56	\$126.65
541611	Management Analyst 2		\$96.39	\$98.80	\$101.27	\$103.80	\$106.40
541611	Management Analyst 1		\$87.21	\$89.39	\$91.63	\$93.92	\$96.26
541611	Program Operations 3		\$99.45	\$101.94	\$104.48	\$107.10	\$109.77
541611	Program Operations 2		\$76.50	\$78.41	\$80.37	\$82.38	\$84.44
541611	Program Operations 1		\$52.02	\$53.32	\$54.65	\$56.02	\$57.42
541611	Financial Analyst 3		\$52.02	\$53.32	\$54.65	\$56.02	\$57.42
541611	Financial Analyst 2		\$45.13	\$46.26	\$47.41	\$48.60	\$49.82
541611	Financial Analyst 1		\$39.78	\$40.77	\$41.79	\$42.84	\$43.91
541611	Accountant – Basic		\$36.16	\$37.06	\$37.99	\$38.94	\$39.91
541611	Accountant - Intermediate		\$69.54	\$71.28	\$73.06	\$74.89	\$76.76
541611	Accountant - Advanced		\$98.00	\$100.45	\$102.96	\$105.54	\$108.17