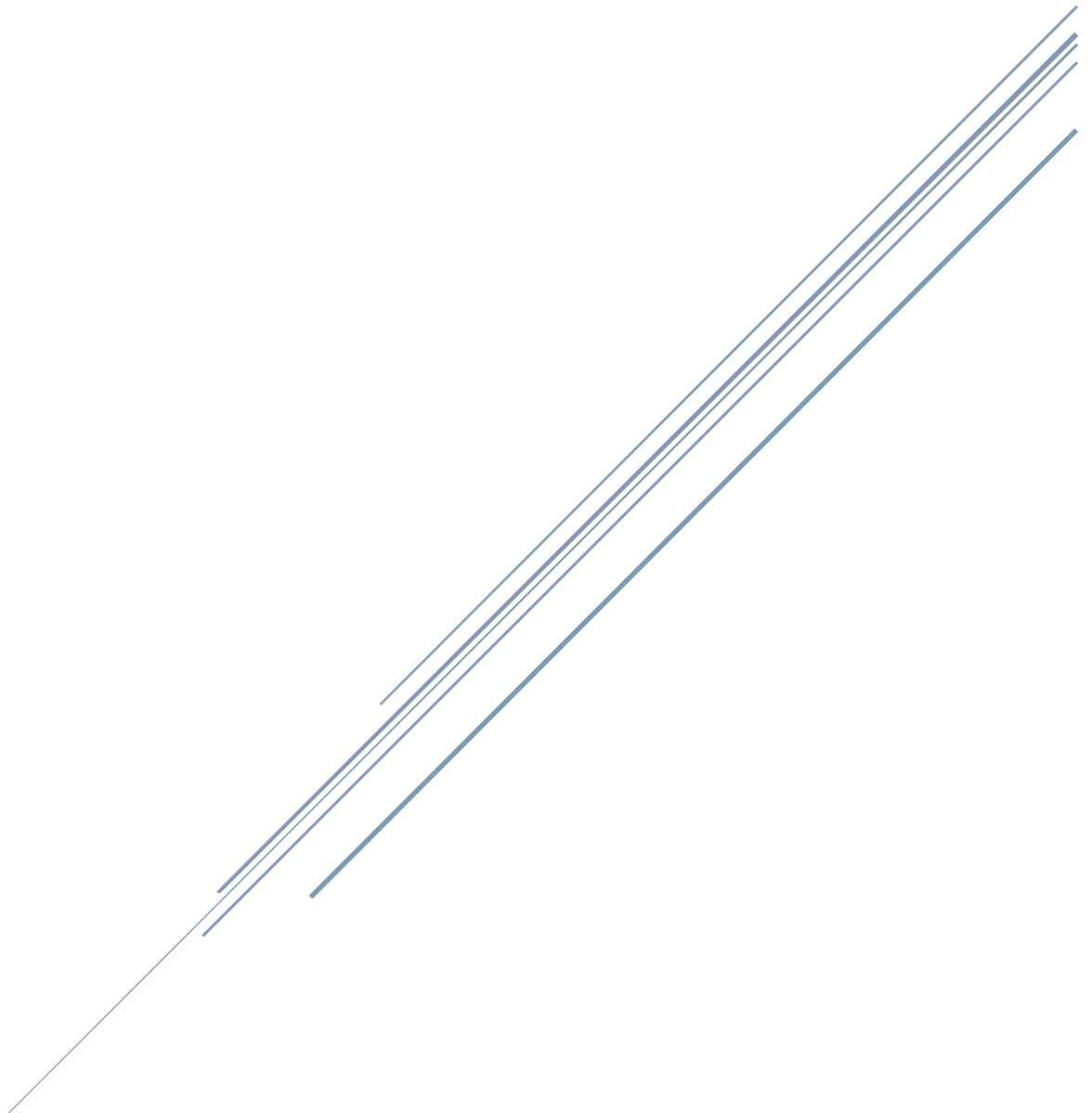


# GSA CATALOG - FABS

GS-10F-087CA



MDW Associates, LLC  
Authorized Federal Supply Schedule Price List

Contract No. GS-10F-087CA



# Financial and Business Solutions (FABS) Contract No. GS-10F-087CA Authorized Federal Supply Schedule Price List

**Schedule Title:** Financial and Business Solutions (FABS) Federal Supply Group 520

**Contract Number:** GS-10F-087CA

**Contract Period:** May 11, 2015 – May 10, 2020

**Contractor:** MDW Associates, LLC  
6364 Lynwood Hill Rd  
McLean, VA 22101-2315  
240-383-5636  
703-890-2615 fax  
[www.mdw-associates.com](http://www.mdw-associates.com)

**Contract Administration Contact:** Brad Walker, VP & COO  
240-383-5636  
703-890-2615 fax  
[bradwalker@mdw-associates.com](mailto:bradwalker@mdw-associates.com)

**Authorized Negotiator:** Brad Walker, VP & COO  
240-383-5636  
703-890-2615 fax  
[bradwalker@mdw-associates.com](mailto:bradwalker@mdw-associates.com)

**Business Size:** Small

**Contract Administration:** Brad Walker, VP & COO  
240-383-5636  
703-890-2615 fax  
[bradwalker@mdw-associates.com](mailto:bradwalker@mdw-associates.com)

**CUSTOMER INFORMATION**

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	Sin Description
520-11	520-11RC	Accounting
520-12	520-12RC	Budgeting

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.**

SINs: 520-11, 520-12	Basic Analyst	\$38.82
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- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.**

- 2. Maximum Order:** \$1,000,000.00
- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage:** 50 States, DC, Puerto Rico
- 5. Point(s) of production:** Same as company address
- 6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted).
- 7. Quantity discounts:** None Offered
- 8. Prompt payment terms:** Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will not accept over \$3,000
- 10. Foreign items:** None
- 11a. Time of Delivery:** Specified on the Task Order
- 11b. Expedited Delivery.** Please Contact MDW Associates
- 11c. Overnight and 2-day delivery.** Please Contact MDW Associates
- 11d. Urgent Requirements.** Please Contact MDW Associates
- 12. F.O.B Points(s):** Destination
- 13a. Ordering Address:** MDW Associates, LLC  
6364 Lynwood Hill Rd.  
McLean, VA 22101
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
- 14. Payment address(es):** MDW Associates, LLC

6364 Lynwood Hill Rd.  
McLean, VA 22101

- 15. **Warranty provision.:** N/A
- 16. **Export Packing Charges (if applicable):** N/A
- 17. **Terms and conditions of Government purchase card acceptance:** N/A
- 18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. **Terms and conditions of installation (if applicable):** N/A
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
- 21. **List of service and distribution points (if applicable):** N/A
- 22. **List of participating dealers (if applicable):** N/A
- 23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
- 25. **Data Universal Numbering System (DUNS) number:** 078404298
- 26. **Notification regarding registration in System for Award Management (SAM) database:**  
Registered
- 27. **Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

## **FIRM INFORMATION**

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MDW Associates, LLC (MDW) has significant past performance and expertise in providing Business Financial Management, Administrative, Accounting, Strategic Planning, Budget Programming and Justification, Budget Execution, Acquisition Management, Financial Systems and Integration Support, and Help Desk Support Services to the Federal Government.

Founded in 2012, the company's leadership team has built a robust and innovative company that is sought out for their exceptional qualifications. All employees, from the leadership team to the firm's analyst, have extensive experience supporting our federal customer's requirements related to developing, implementing, measuring, and refining processes and tools to improve knowledge management for all aspects of budget and financial management support, with the goal of providing top quality and reliable support to Federal Government customers. The company has quickly grown and supports customers in Ft. Belvoir, VA, Colorado Springs, CO, Pensacola, FL, Huntsville, AL, Seal Beach, CA, and China Lake, CA. Our GSA PSS for FABS past performance includes providing Accounting Services to the Naval Education and Training Command.

## DESCRIPTION OF SERVICES

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### **SIN 520.11 – Accounting**

Transaction analysis, transaction processing, data analysis and summarization, technical assistance in devising new or revised accounting policies and procedures, classifying accounting transactions, special studies to improve accounting operations.

### **SIN 520.12 – Budgeting**

Assess and improve the budget formulation and execution processes, conduct special reviews to resolve budget formulation or budget execution issues, provide technical assistance to improve budget preparation or execution processes.

## LABOR CATEGORY DESCRIPTIONS

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### BASIC ANALYST

**Minimum Experience:** 2 years of experience

**Functional Responsibility:** Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems.

**Minimum Education:** Bachelor's Degree in business, engineering, science or related field

### INTERMEDIATE ANALYST I

**Minimum Experience:** 5 years of experience

**Functional Responsibility:** Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems.

**Minimum Education:** Bachelor's Degree in business, engineering, science or related field

### INTERMEDIATE ANALYST II

**Minimum Experience:** 10 years of experience

**Functional Responsibility:** Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems.

**Minimum Education:** Bachelor's Degree in business, engineering, science or related field

### **ADVANCED ANALYST I**

**Minimum Experience:** 8 years of experience

**Functional Responsibility:** Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems.

**Minimum Education:** Bachelor's Degree in business, engineering, science or related field

### **ADVANCED ANALYST II**

**Minimum Experience:** 12 years of experience

**Functional Responsibility:** Requires specific technical and/or programmatic experience in one or more of the following areas: Strategic and business planning, performance measurement, process improvement, process re-engineering, program audits and evaluations, facilitation, problem solving, meeting coordination, survey/data collection and analysis, program/project management, earned value analysis, scheduling, cost analysis, risk analysis. Must be familiar with current trends in business process management and have working knowledge of Federal financial policies, standards, and accounting systems.

**Minimum Education:** Bachelor's Degree in business, engineering, science or related field

### **SUBJECT MATTER EXPERT I**

**Minimum Experience:** 15 years of experience

**Functional Responsibility:** Defines problems, analyzes alternative courses of action, and drafts plans to implement resolutions for moderately complex and complex financial issues. Manages development of evaluations and recommendations for improvements to integrated financial management systems and/or related strategies/approaches. Highly specialized experience with extensive knowledge in the field of financial management, cost estimating, budgeting, accounting, business process improvement, accounting systems, engineering, or information technology.

**Minimum Education:** Bachelor's Degree in business, engineering, science or related field



**PRICE LIST**

SIN	Awarded Labor Category	Min Edu	Min Exp	Year 1	Year 2	Year 3	Year 4	Year 5
520-11, 520-12	Basic Analyst	Bachelors	2	\$38.82	\$39.79	\$40.79	\$41.80	\$42.85
520-11, 520-12	Intermediate Analyst I	Bachelors	5	\$77.64	\$79.58	\$81.57	\$83.61	\$85.70
520-11, 520-12	Intermediate Analyst II	Bachelors	10	\$135.76	\$139.15	\$142.63	\$146.20	\$149.85
520-11, 520-12	Advanced Analyst I	Bachelors	8	\$81.52	\$83.56	\$85.65	\$87.79	\$89.98
520-11, 520-12	Advanced Analyst II	Bachelors	12	\$148.77	\$152.49	\$156.30	\$160.21	\$164.21
520-11, 520-12	Subject Matter Expert I	Bachelors	15	\$181.85	\$186.40	\$191.06	\$195.83	\$200.73

## **SERVICE CONTRACT ACT**

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The Service Contract Act (SCA) is applicable to this contract as it applies to the entire FABS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories.